



Metric (Metric description)	As of 6/30/19	Q1	Q2	Q3	Q4	FY20 Year to Date	1-Year Target by 6/30/20
<b>OUR PEOPLE</b>							
M1 <b>FAS Employee Engagement</b> (Expressed on FAS Grand Mean scale of 1-5)	4.06 (Gallup 50th percentile)	Results available annually at FY end				Pending	4.08 (+.02)
M2 <b>FAS Voluntary Turnover Rate</b> (Expressed as % of FAS Career Staff, excl. retirement)	6.2% <sup>1</sup>	1.4%	1.5%			3.0%	≤ 7.0% <sup>1</sup>
M3 <b>FAS Internal Hiring Rate</b> (% of FAS open positions filled with candidates from UCSF)	27%	36.9%	28.0%			31.9%	27%
<b>CUSTOMER EXPERIENCE</b>							
M4 <b>FAS Customer Satisfaction Index</b> (FAS Average expressed on 1-100 scale)	67 <sup>2</sup> (7.0 on 10 point scale)	65	65			66	68 (7.1 on 10 point scale)
<b>SAFETY</b>							
M5 <b>Campus Workplace Injuries, Count</b> (Expressed as # incidents per 100 FTE)	479 2.3	136 0.6	98 0.4			234 1.1	479 2.2 <sup>3</sup>
M6 <b>Cyber Security Framework Maturity Score</b> (Expressed as sum of ratings for 20 categories on 0-5 scale)	58	Results available annually, typically in Q3				Pending	61 (Improve in 3 of 20)
<b>RESOURCE MANAGEMENT &amp; STEWARDSHIP</b>							
M7 <b>% FAS Units with Long Term Balanced Operating Budgets</b> (Are we closing the gap?)	47%	Results available annually after budget cycle				Pending	100%
M8 <b>FAS Change in Net Position</b> (What is the gap, in \$M?)	(\$3.2M)	\$14.9M	\$1.7M			\$16.6M	(\$4M)
M9 <b>FAS Variance from Plan Change in Net Position</b> (Is our Plan accurate and executed well?) (Expressed as % of Plan Revenue)	2.7%	17.9%	6.4%			12.2%	< ±2% from 0
M10 <b>Carbon Neutrality Index</b> (Expressed in metric tons of CO2 emitted)	91,366 <sup>4</sup> (pending)	Results available annually at FY end				Pending	88,794 (CY19)
M11 <b>% ICAMP Building Assessment Program</b> (Expressed as a % total square feet of 25 UCSF-owned buildings)	7.0%	45%	66%			66%	75%
<b>INNOVATION</b>							
M12 new FY20 <b>Value Improvement Projects</b> (Expressed as # proposals submitted)	NA	69	22 selected for YR1 Portfolio			69	Establish baseline
M13 new FY20 <b>Value Improvement Created</b> (Expressed as % of implemented proposals achieving measurable value)	NA	Seek first result Q3				Pending	Establish baseline

<sup>1</sup> Voluntary Turnover is calculated the same as UCSF True North. Due to competitive market pressures, FY20 Target set to slow the escalation to 105 separations (assuming same average career headcount of 1,505). Starting FY20, to capture changes that may occur to employee separation records over time, past quarters will be queried again at each subsequent quarter. Result of Q1 re-query: immaterial change (increased from 21 to 22), therefore no change in the result reported at Q1, which remains at 1.4% of FAS career staff count.

<sup>2</sup> Police uses established field services transactional survey with low completes making number volatile. Use Police rolling 12 months as YTD to smooth FAS average.

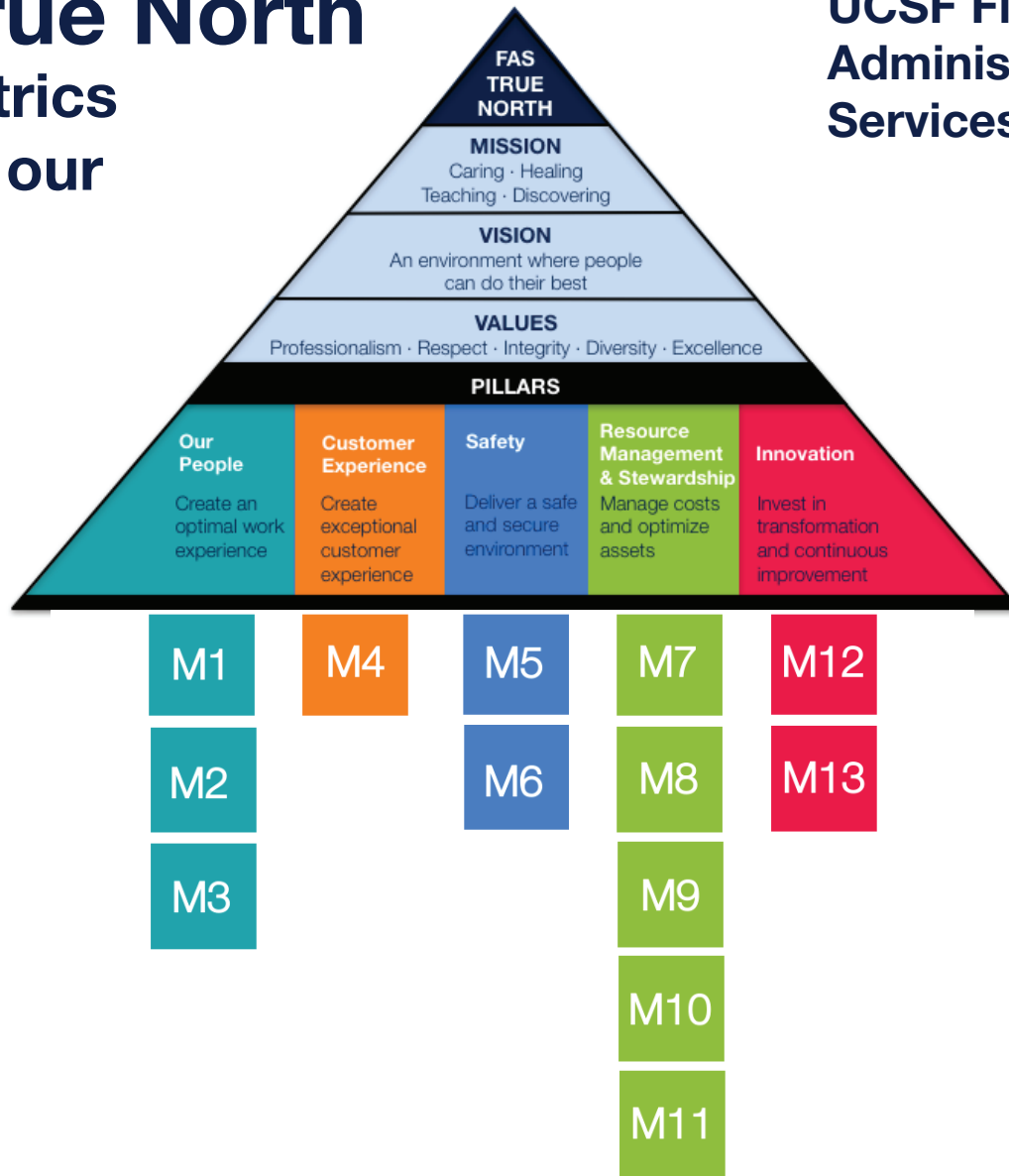
<sup>3</sup> Assumes 4% campus FTE growth

<sup>4</sup> FY19 Carbon neutrality results to be updated after third party verification complete.

# FAS True North

## FY20 metrics measure our progress

# UCSF Financial & Administrative Services (FAS)



**Our People**  
Create an optimal work experience

**Metric 1** Increase FAS employee engagement +.02 to 4.08

**Metric 2** Maintain ≤7% FAS voluntary turnover rate

**Metric 3** Increase FAS internal hiring rate to 27%

**Safety**  
Deliver a safe and secure environment

**Metric 5** Decrease campus workplace injuries to 2.2 per 100 FTE

**Metric 6** Improve IT security maturity score +3 to 61

**Resource Management & Stewardship**  
Manage costs and optimize assets

**Metric 7** 100% FAS units with long term balanced operating budgets

**Metric 8** (\$4M) FAS change in net position

**Metric 9** +/- 2% FAS variance from plan change in net position (expressed as a percent of revenue)

**Metric 10** Decrease carbon emitted to 87,794 metrics tons

**Metric 11** 75% ICAMP building assessments complete

**Customer Experience**  
Create exceptional customer experience

**Metric 4** Increase FAS Customer Satisfaction Index +1 to 68

**Innovation**  
Invest in transformation and continuous improvement

**Metric 12** # value improvement proposals (establish baseline)

**Metric 13** % value improvement projects achieving measurable value (establish baseline)